

BOAT'S TORPEDO MAKES ODD TURN Reverses Course and Hits Squarely After Missing Norse Ship SUNK OFF FIRE ISLAND

U. S. Destroyer Reported in Battle With Submarine in Same Vicinity

New York, Aug. 13.—German submarines took toll of American shipping in waters adjacent to this port for the second time yesterday, when the Norwegian steamship Sommerstad was sunk off Fire Island. The 3875-ton freighter was sent to the bottom not far from the locality where the armored cruiser San Diego was blown up on July 19.

The Sommerstad, whose crew of thirty-one was brought here today, was under charter to the United States shipping board. The vessel was on the way from Bergen, Norway, to New York in ballast.

Captain Hansen, master of the ship, said she was sunk at 8 o'clock yesterday morning, twenty-five miles southeast of Fire Island, N. Y., by a torpedo.

The Sommerstad was built at Newcastle, England, in 1906, her owners of record being A. F. Klaveness Co.

Washington, Aug. 13.—Indications are that the Norwegian steamship Sommerstad, torpedoed without warning and sunk by a German submarine yesterday morning twenty-five miles southeast of Fire Island, N. Y., was destroyed by a wireless-controlled torpedo.

The captain reported that he saw the wake of a torpedo and immediately reversed engines. The torpedo passed under the bow of the vessel, which was drawing only seven feet of water.

The queer antics of the torpedo responsible for the sinking of the Sommerstad was attributed by navy officials here to a jammed rudder. It was pointed out that if the rudder did not function properly the torpedo might very easily swerve in its course and completely turn around.

A gas attack was made on the North Carolina coast late Saturday afternoon here to a jammed rudder. It was pointed out that if the rudder did not function properly the torpedo might very easily swerve in its course and completely turn around.

The gas was generated from three large patches of oil, each more than an acre in extent, which the submarine spread on the water.

CHESTER SHIP CROWD DANCES FRIDAY NIGHT Mighty Throng in Odd Fel- lows Temple—No Fun for Committee

Employees of the Chester Shipbuilding Company will shake the Odd Fellows' Temple, at Eighth and Spruce streets, Chester, Friday night, when they will all try to dance at one time. This is the dance postponed so as not to interfere with the date of the soldier guards' fund-raiser.

The Chester Shipyard Band will give the ball, and is talking of having one each week. An orchestra will alternate with the band, so the steppers need lose no time.

The blacksmiths are in hard luck. It just happens that every man on the committee in charge of this affair works at the forge, and there is an inviolable rule that committeemen must not dance.

The Ladies' Auxiliary will also do its bit to make the affair a success. Among the girls will be Miss Katherine O'Rourke, of J. H. Louisa's office; Mrs. Florence Feehley, of Captain Fred Mumford's office; Miss Frances Mills, of Mr. Hale's office; Miss M. S. Kozel, of the purchasing department; Miss Greenburg, of the Hull Inspection office; Miss Grace Sheekler, of the training department.

Miss O'Rourke is engaged to one of the men in the navy, but the marriage has been postponed until after the Kaiser's capture.

AUSTRIANS ON WEST FRONT Kaiser Obligated to Draw on East Line for Reserves

Paris, Aug. 13.—(Havas Agency)—Germany has been compelled to call upon Austria-Hungary for help on the western front and Austro-Hungarian troops are arriving there. The Echo de Paris says today these troops, it adds, are being sent to quiet sectors of the front.

A dispatch from London last night stated it had been ascertained that there was one Austrian division on the western front, but that it had not yet been brought into action.

JAIL TERM FOR SLACKER 45-Day Sentence Given York Man. Liquor Edict Enforced

Harrisburg, Aug. 13.—Henry Rouscher, York, was sentenced to forty-five days in prison and ordered placed in Class I-A, on a charge of being a slacker, after a trial in United States court today.

A number of sentences were imposed upon persons for furnishing liquor to soldiers. Judge C. B. Witmer declaring that these are war times and that the law must be obeyed even by friends of soldiers.

Lincoln Forest Made Smaller Washington, Aug. 13.—Nearly 28,000 acres of land are eliminated from the Lincoln National forest, New Mexico, by an executive proclamation announced today, to simplify boundary lines and make available for farming purposes certain tracts found to be valuable.

BUSINESS CAREER OF PETER FLINT A Story of Salesmanship by Harold Whitehead (Copyright)

SAY, do you remember my telling you about that Italian, not Ege-talian? Believe me, after that call down "C. C." gave me about speaking of Italians as Ege-tians, I have been minding my P's and Q's. I don't believe I ever go so much help from a gink as I did from Frascati.

He saw the doctor, passed the examination O. K., and took out a \$1000 policy, and then—now get this!—he telephoned to Perkins and said: "Would you send that bright young man down? I know of two other men who ought to have insurance and I want to introduce them to your agent."

"Oh, boy! What do you know about that?" "C. C." was going by when the telephone call came, and as I put my hat on to go out he said: "You don't want to waste your time with them, do you? They're just a couple of dopes."

"Aw, quit your kidding," I said; "you needn't keep rubbing it in. Believe me, from now on, I'm not at all interested in where a fellow was born, so long as he is just an American."

"C. C." turned to Perkins and said, "Do you know, at times it shows signs of almost human intelligence." "As I hurried across to Fulton street I was thinking over the question of foreign cigars, and I have a hunch that we Americans—that is, we fellows whose parents were born here—make it hard for the newcomers to become Americans.

"I know," I went over to—oh, say Spain—and when I got there the Spaniards called me a Gingo and said that all Gingos were nuts and that the only folks who were anything at all were Spaniards. I'd want to stick up so hard for good old U. S. A. that I could never become a good Spaniard. Of course, I don't, that's understood, but I wonder if the Spaniards don't feel that some way about us? Gee, I am getting beyond my depth. Guess I'll lie on my back and float back to shore."

Well, I called on my Italian friends. Frascati shook hands as though he was trying to milk a pump, gave me a cigar and called me his good friend. He gave me a chair and told me to wait for a minute. It wasn't long before he returned, with a couple more d—Italians. They were all talking as excited as anything.

He introduced me to them and said

Wanted—Agencies Large, respectable agency and commission firm in Kristiania, Norway, wants connection with first-class firms for under- taking various agencies. Possess the best connections. Bank references can be furnished. Apply

"AGENCIES 10620"
c/o OHME'S BUREAU, KRISTIANIA, NORWAY

SHIPYARD MAKES OWN ICE Well-Equipped Commissary at Harriman Plant

The ice situation is not worrying anybody at the Merchants' Shipyard at Harriman. The men make their own ice and plenty of it. The new commissary operates its own refrigerating plant and makes about two extra tons of ice a day for ice water and other cooling beverages.

Here and there throughout the big place are up-to-date drinking fountains containing plenty of cold water. The new commissary is the latest addition to the Harriman shipyard. There are seven cafeterias on the second floor, besides a quick-lunch room, covering in all about 64,000 square feet. On the second floor are several large private dining rooms and one public place, which has a seating capacity for about 4000. Some of the cafeterias are open from 8 a. m. to 2 a. m.

When I got back to the office and told Perkins about it, he said: "Good work. Now, if you are wise, you will write to Frascati thanking him for the interest he has taken in you and telling him that you appreciate the honor of his business with him and any of his friends, and that you will be glad if you can be of any further service to him or his friends at any time."

"What kind of cigars does Frascati smoke?" "Did the cigar he gave you have a band around it?" "Yes."

"Too bad," and Perkins shook his head vigorously. "Of course, you could hardly be expected to know. When you're doing business on a semi-social footing, as you often have to, always watch out for the band around the cigar a man smokes. It is frequently good business to send a little remembrance in the shape of a box of cigars, and if you send a man the kind he smokes you will be sure to please him."

"I thought it was bad business to give buyers things." "Indeed it is, but I'm not suggesting that you give a buyer something, but that there is no harm in giving a friend who

Somehow one looks at life in a calmer, more philosophic fashion when one is 21 stories above the heated street and a fresh, cool breeze is blowing. One's attitude sometimes depends on one's altitude. Come up!

HOTEL ADELPHIA
CHESTNUT AT 13TH A

TODAY'S BUSINESS EPIGRAM When you "take a chance" be sure that it's your own chance you gamble with. What does this mean to YOU?

Business Questions Answered
I have read with interest your Peter Flint stories, and think maybe you could give me some advice.

I have heard that the Government is in need of 6000 girl telegraph operators. Received a letter from a friend in the North that she is working for a large telegraph company learning to be an operator and even earning wages while she is learning. Are there any

SOME MAIN LINE POLICE OUT Some Hear Munitions Plant Calls, But Applicants Are Sufficient

Main Line police forces are suffering from the draft and the high wages paid in munitions plants, but there is no alarming shortage of patrolmen, according to officials of Lower Merion and Radnor townships.

Lower Merion's force is now short five men, but there are sufficient applications to fill the force at any time, it was stated. The force ordinarily comprises twenty-five. Radnor township, where ten patrolmen are maintained, is short two. Several have been drawn away by the high munitions wages, but there have always been men to fill the vacancies, a Merion commissioner said.

Tropical Weather and Tropical Suits Go Well Together—

This is especially true when they may be had in numbers
exceeding one thousand at prices decisively lower
than their usual fair selling figures

WANAMAKER & BROWN have collected twelve hundred Palm Beach and Mohair suits, and a few hundred are in cool crash and open weave fabrics; all to be sold on the following basis of saving as quickly as they can be put into service—

\$8.50 to \$12 Genuine Palm Beach Suits, \$7.50
\$16.50 to \$18.50 Mohair Suits . . . \$10.00

More and more it is becoming true that the men and young men of Philadelphia are adopting the wisdom of wearing thin cloth suits in the heat of Summer.

This offering of tropical suits gives a man the utmost of hot weather comfort with the advantage of great savings.

In any of them a man looks cool and feels cool and has the assurance that he also looks well.

The designers of tropical clothing have made giant strides in imparting distinction to the style lines of thin cloth suits, and this particular offering of tropical clothing represents every fashion improvement.

It also saves a man money, which is a consideration of overwhelming importance in these war times.

Wanamaker & Brown

 (Market at Sixth for 57 Years

In my flight from state to state I find Murad everywhere!

WHY?

S. Anagyros
Makers of the Highest Grade Turkish
and Egyptian Cigarettes in the World

MURAD

THE TURKISH CIGARETTE